Semester 1

#### Lesson 1. Commercial contracts

- 1. General notions about commercial contracts
- 2. Partnership contracts
- 2.1. Commission contract
- 2.2. Agency contract
- 2.3. Mediating contract
- 2.4. Concession contract
- 2.5 Franchise agreement
- 2.6 Factoring contract

# Lesson 2. Banking contracts

- 1. Introduction
- 2. The current bank account agreement
- 3. Active banking: loan and credit facility
- 4. Banking liabilities: cash bank deposits
- 5. Credit documenting
- 6. The credit card

## Lesson 3. Contracts of sale, transport and insurance

- 1. The sale contract
- 1.1. Legal status
- 1.2. Fulfillment and objectives of the contract. Risk transfers in sale contracts.
- 1.3. Obligations of the seller.
- 1.4. Obligations of the buyer.
- 2. The transportation contract
- 2.1. Legal status, concept and classification
- 2.2. Personal items
- 2.3. Real items
- 2.4. Formal items

#### Semester 1

- 2.5. The responsibility of the land carrier
- 3. Insurance contracts
- 3.1. Concepts, regulations and classifications
- 3.2. Personal items
- 3.3. Real items
- 3.4. Formal items
- 3.5. Obligational content of the contract

## Lesson 4. Check and Payment

- 1. The check
- 1.2. Concept and economical function
- 1.3. Extrinsic requirements
- 1.4. Intrinsic requirements. The so-called "irregularity" of checks.
- 1.5. Legal relations between the participants
- 1.6. False or forged check
- 2. The payment
- 2.1. Economic role and distinction of related figures
- 2.2. The bank note
- 2.3. Relevant regimes
- 2.4. Formal elements
- 2.5. Fiscal regimes
- 2.6. Transmission
- 2.7. Actions of the loan holder

## Lesson 5. legal framework of the labour relations in the company

- 1. Characterization, purpose and origin of labour law
- 1.1. Concept and characteristics of labour law as a legal discipline
- 1.2. Determination and character of the objective relationship of labour law. inclusions and exclusions.
- 1.3 The sources of labour law: international and communitarian norms; the constitution as a source of specific and nonspecific labour rights; collective autonomy as a source of collective agreements; the principles of labour law.

Semester 1

the principle of equal treatment and non discrimination between women and men.

Lesson 6. Legal framework of the Labour Relations in the company

- 1. The protagonists of labour relations
- 1.1. The employee, ability to work requirements. The employment of foreigners.
- 1.2. The entrepreneur from an labour law perspective.
- 1.3. Public authorities in the workplace: the state and regional labour administration and inspection functions of labour and social security; the administration of justice in the workplace.

### Lesson 7. Legal Professional Relations in business

- 7.1. Industrial actions
- 7.2. Rights to adopt measures for industrial actions
- 7.1.2. Strikes: types and limits: effects
- 7.2.3. Lock-outs: concept and effects
- 7.2.4. Practical solutions for industrial actions
- 7.2.5. Ibndustrial actions and social order

#### Lesson 8. Legal Professional Relations in business

- 1. Placement
- 2. Hiring and its limits
- 2.2. Mediation, selection and recruitment
- 2.3. Public Employment Service
- 2.4. Employment agencies

#### Lesson 9. Legal Professional Relations in business

- 1. Employment contracts
- 1.1. Concept and form

#### Semester 1

- 1.2. Employers' obligations
- 1.3. The contract's validity
- 1.4. Trial period
- 1.5. Agreemtn for professional position

#### Lesson 10. Legal Professional Relations in business

- 1. Employment contracts II
- 1.1. Indefinite contracts
- 1.2. Temporary contracts
- 1.3. Training contracts
- 1.4. Part time job
- 1.5. Discontinuous permanent job

## Lesson 11. Legal Professional Relations in business

- 1. Alternatives to placements in business
- 2. Temporary employment agencies
- 3. Contracts and subcontracts

## Lesson 12. Legal Professional Relations in business

- 1. Work organization in business
- 1.1. Employers' powers: managerial and disciplinary powers
- 1.2. Suspension of contract: leave of absence
- 1.4. Business transfer

## Lesson 13. Legal Professional Relations in business

- 1. Legal Framework of the labour relations in the company
- 2. Obligations of employees
- 2.1. The working day: concept and duration of the working day. Special working days.
- 2.2. Distribution of the working day: breaks and free-time

Semester 1

- 13.1.3 Working schedule: modalities
- 13.1.4 other obligations of employees: the duty of good faith, due diligence and efficiency; the non-competition and exclusivity

### Lesson 14. Legal Professional Relations in business

- 1. Legal Framework of the labour relations in the company
- 1.1. the employees pay: salary perceptions
- 1.2. Concepts and characters: modalities and compensation systems
- 1.3. Salary structures: salary base and complementary salary. Special bonuses.
- 1.4. Fixed rates of pay: state intervention (minimum wage) and collective autonomy as a source of wages.
- 1.5. Perceptions of special bonuses: supplied allowances and expenses incurred in the employment relationship; PRESAT and Social Security payments; compensation for relocation, suspension and dismissal.
- 1.6. The principle of equal remuneration for men and women
- 1.7. Time, place and manner of payment of wages: the wage bill
- 1.8 Business obligations arising from the payment of wages
- 1.9 Guaranteed average wages
- 1.10. The Wage Guarantee Fund

#### Lesson 15. Legal Professional Relations in business

- 1. Legal Framework of the labour relations in the company
- 1.1. The termination of the employment relationship
- 1.2. Forms of termination of the employment relationship
- 1.3. The extinction of joint will of the parties: mutual agreement, condition subsequent and final term
- 1.4. Termination by the employees will
- 1.5. Termination by the employers will: disciplinary dismissal; the extinction due to objective reasons; collective redundancies due to economic, technical, organizational or production reasons; redundancies due to force majeure.

Semester 1

- 1.6. Termination due to causes affecting the individual employee: death, disability, retirement
- 1.7. Termination due to causes affecting the employer: death, disability, retirement, termination of legal personality.

## Lesson 16. Legal Professional Relations in business

- 1. Legal Framework of the labour relations in the company
- 1.1. Social security costs and obligations of the employer: payment of contributions
- 1.2. Introduction: Basic concepts and outline of the Social Security System
- 1.3. The constitution of the legal relationship of Social Security: business registration, membership of the employee; ups and downs. high and alleged assimilation.
- 1.4. The obligation to contribute: obligated and responsible subjects; determination of quotas. Collection.